

ABHISHEK NAGARAJ

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ACADEMIC APPOINTMENTS

- Assistant Professor, University of California Berkeley** 2017–
Haas School of Business, Management of Organizations (MORS)
- Visiting Assistant Professor, Harvard Business School** Spring 2021
Entrepreneurial Management Unit
- Post-doctoral Scholar, National Bureau of Economic Research** 2016-17
NBER Digitization Program

EDUCATION

- MS/PhD, Massachusetts Institute of Technology, Sloan School** 2016
Tech. Innovation, Entrepreneurship and Strategic Management (TIES) *Dissertation title:* Essays on the Impact of Digital Information on Innovation
- MBA, Indian Institute of Management Calcutta** 2010
- B.Tech., College of Engineering, Pune (Computer Science)** 2008

REFEREED JOURNAL ARTICLES AND CONFERENCE PROCEEDINGS

- The Private Impact of Public Information—Landsat Satellite Maps and Gold Exploration**
Forthcoming, Management Science
- Social Influence in the COVID-19 Pandemic: Community Establishments' Closure Decisions Follow Those of Nearby Chain Establishments** (*with Mathijs de Vaan, Saqib Mumtaz and Sameer Srivastava*)
Forthcoming, Management Science
- Information Seeding and Knowledge Production in Online Communities: Evidence from OpenStreetMap**
Forthcoming, Management Science
- Does Data Access Democratize Science?** (*with Esther Shears and Mathijs de Vaan*)
Proceedings of the National Academy of Sciences (September, 2020)
- The Economics of Maps** (*with Scott Stern*)
Journal of Economic Perspectives (February, 2020)
- Does Copyright Affect Reuse? Evidence from Google Books and Wikipedia**
Management Science (July, 2018)
- Do Wiki-pages have parents? An article-level inquiry into Wikipedia's inequalities**
(with P. Seetharaman, R.Roy and A. Dutta)
Workshop on Information Technology Systems (WITS), 2009

WORKING PAPERS AND PROJECTS

How Competition Affects Contributions to Open Source Platforms: Evidence from OpenStreetMap and Google Maps (*with Henning Piezunka*) (2nd revise-and-resubmit)

Digitization and the Demand for Physical Works: Evidence from the Google Books Project (*with Imke Reimers*) (revise-and-resubmit)

Getting on the Map: The Impact of Online Listings on Business Performance (*with Michael Luca and Gauri Subramani*)

Socioeconomic Network Heterogeneity and Pandemic Policy Response (*with Mohammad Akbarpour, Cody Cook, Aude Marzuoli, Simon Mongey, Matteo Saccarola, Pietro Tebaldi, Shoshana Vasserman, and Hanbin Yang*) [NBER WP #27374](#), [Reopen Mapping Project Web Dashboard](#)

The Economics of Geospatial Data (*with Esther Shears*) (solicited essay for the World Bank)

HONORS AND GRANTS

Facebook Measuring Economic Impact in the Digital Economy grant, 2020

Best Paper Prize (Audience chosen), Strategic Management Society Berkeley Conference, 2020

Fisher Center for Business Analytics Research Award, 2020

Fisher Center for Business Analytics Research Award, 2019

Institute for Business Innovation (IBI) Research Grant, 2019

Dean's Office Supplemental Research Award, 2018

Fisher Center for Business Analytics Research Award, 2018

Institute for Business Innovation (IBI) Research Grant, 2018

Strategy Research Forum, 2018–

Best Paper Prize (Nominee), Strategic Management Society Paris Conference, 2018

Best Emerging Scholar Paper Award (Nominee), World Open Innovation Conference, 2017

Wiley Blackwell Outstanding Dissertation Award, Behavioral and Policy Sciences (BPS), July 2017

Technology and Innovation Management (TIM Division) Outstanding Dissertation Award, July 2017

Fisher Center for Business Analytics Research Award, 2017

Kauffman Prize, Best Student Paper, REER 2015

MIT Initiative on the Digital Economy (IDE) Grant, 2015

Ewing Marion Kauffman Dissertation Fellowship, 2014

J. Roberts Beyster Fellowship, 2014

NESTA Innovation Research Grant, 2014

Sloan Foundation Research Grant, 2014

Center for Digital Business Summer Research Grant, 2014

MIT Energy Fellowship, 2012

INVITED PRESENTATIONS AND CONFERENCES

2020-21 Mechanism Design for Social Good Workshop 2020, Berkeley-Haas Faculty seminar, UT Austin McCombs School of Business, Georgetown University, Strategy Science Conference, Research Policy Junior Faculty conference, CDC COVID-19 Modeling: Impact of interventions

seminar, Harvard Business School EM Unit, Michigan State University, MIT Sloan TIES Seminar, Berkeley BITS conference

2019-20 (includes scheduled/cancelled): Academy of Management 2019; École Polytechnique Fédérale de Lausanne (EPFL); European Policy for Intellectual Property (EPIP) Conference 2019; London Business School; Université du Luxembourg; Resources for the Future Value of Information Conference; Berkeley-Haas Faculty Seminar; 19th Roundtable for Engineering Entrepreneurship Research (REER), Georgia Institute of Technology, Atlanta; National Academies Committee on Advancing Commercialization from Federal Labs, Washington DC; SMS Special Conference (Berkeley); Michigan State University; Smith Entrepreneurship Research Conference (Univ. of Maryland), Strategy Research Forum

2018-19: 16th ZEW Conference on the Economics of Information and Communication Technologies; Academy of Management (showcase symposium); Open and User Innovation Conference (NYU); West Coast Research Symposium 2018 (UW, Seattle); 13th Meeting of the Urban Economics Association (Columbia University); Berkeley iSchool Research Exchange talk; Berkeley Psychology & Economics lunch; SMS Special Conference (Hyderabad); NBER Economics of Infrastructure (Cambridge, MA); Harvard Business School (EM Division); NBER Economics of Digitization (Stanford); Conference on the Economics of Innovation and Patenting (Mannheim, Germany); Western Economics Association (San Francisco, CA)

2017-18: Strategy Research Forum (Paris); Harvard Business School Digital Initiative Discussion & Symposium (DIDS); NBER Digitization Winter Meetings (discussant); Organization Science Winter Conference; World Open Innovation Conference 2017; Berkeley-Haas Faculty Seminar; Searle Roundtable on Economics of Mass Digitization—Northwestern University; State of the Map-US Conference; Institute for Personality and Social Research (IPSR) Berkeley; Academy of Management Conference; Korea Institute of Science and Technology (KAIST); Digital Infrastructure Research Meeting (Sloan Foundation); Society for Institutional & Organizational Economics Conference (Columbia)

2016-17: Univ. of Utah/BYU Winter Strategy Conference; Organization Science Winter Conference; NBER Digitization Winter meetings (discussant); Washington University in St. Louis Strategy Seminar; Social Science and Technology Seminar, Stanford Institute of Economics and Policy Research (SIEPR), Stanford; Academy of Management Conference; NBER Summer Institute (cross-listed across programs Innovation, Productivity, Development, and Entrepreneurship, IT and Digitization)

2015-16: 9th Economics of Entrepreneurship & Innovation (EEI9) Conference; Kauffman Emerging Scholars Conference; Organization Science Winter Conference; Strategy, Fuqua School, Duke University; Harvard Business School (TOM-EM joint seminar); Strategy, UCLA Anderson; Economic Analysis & Policy, UC Berkeley Haas; Management of Organizations, UC Berkeley Haas; Dept. of Management, Wharton School, U-Penn; Organizations & Markets, University of Chicago Booth; Dept. of Management and Organizations, NYU Stern; Dyson School, Cornell University; Dept. of Management & Technology, Bocconi University; Strategy Area, Ross School, University of Michigan; Management & Organizations, USC Marshall; Strategy Department, Harvard Business School; Logistics, Business & Public Policy, UMD Smith School; Strategy & Entrepreneurship, UCL School of Management; NBER Productivity Seminar; Strategic Management Department, Fox School, Temple University; 15th Roundtable for Engineering Entrepreneurship Research (REER); MIT Economics “Labor Lunch”; MIT Sloan TIES Seminar; MIT Economics Summer Applied-Micro Lunch; Economic Sociology Working Group

2014-15 & before: Laboratory for Innovation Science and Policy Lunch; Open and User Innovation Workshop (HBS); Academy of Management Annual Meetings; Cyberscholars Working Group (Yale); NBER Summer Workshop on Economics of IT and Digitization; Third Annual Research Roundtable on the Law and Economics of Digital Markets, Searle Center (Northwestern Law); Fourth Workshop for Junior Researchers on the Law & Economics of Intellectual Property and Competition Law (Munich); Gordon Research Conference on Science & Technology Policy; Wikimania International Conference, Washington DC; Workshop on Information Technology Systems (WITS)

TEACHING AND SERVICE

Scientific Council, NASA-RFF Valuables Consortium on the benefits of satellite imagery
Judging committee, MIT Sloan Doctoral Research Forum 2021
Academy of Management Best Paper committee (STR division), Spring 2021
MBA Instructor: The Entrepreneur's Playbook (Harvard Business School, Spring 2021)
PhD Instructor: The Economics of Innovation (UC Berkeley, Fall 2020)
Instuctor, Economics of Innovation PhD class (Fall 2020)
EWMBA/MBA Instructor: Entrepreneurial Strategy (Berkeley Haas, Spring 2020, Rating 6.3/7)
MBA Instructor: Entrepreneurial Strategy (Berkeley Haas, Spring 2019, Rating 6.4/7)
MBA Instructor: Entrepreneurial Strategy (Berkeley Haas, Spring 2018, Rating 6.5/7)
Co-instructor, Innovation PhD Seminar, Fall 2018
Reviewer for American Economic Review, Journal of Political Economy, Journal of Economics and Management Strategy, Journal of Economic Geography, Management Science, National Science Foundation, Organization Science, Experimental Economics, American Economic Journal (AEJ) Applied, American Economic Journal (AEJ) Policy, Sloan Foundation, Strategy Science, VALUABLES Research Consortium (Resources for the Future), Information Economics and Policy
Academy of Management, STR Dissertation Awards Committee 2020
Academy of Management, Best Student Paper Awards Committee 2018
Academy of Management, TIM Doctoral Dissertation Workshop 2018
Academy of Management, STR Doctoral Dissertation Workshop 2018

STUDENTS ADVISED

PhD: Gauri Subramani (Berkeley PhD, current Asst. Prof Lehigh U), Matteo Tranchero (current Berkeley PhD), Oren Reshef (current Berkeley PhD), Sukwoong Choi (PhD KAIST, current PostDoc USC Viterbi), Hyo Kang (Berkeley PhD, currently Asst. Prof USC Marshall)

Masters/Undergraduate: Sahiba Chopra (USF master's student, PhD student Berkeley-Haas), Melissa Staha (Berkeley research associate, PhD student USC), Aruna Sankaranarayanan (Berkeley research associate, currently MIT EECS PhD), Leon Ming (Berkeley undergrad, currently LinkedIn), Dae Woong Ham (Berkeley undergrad, currently Harvard Stats. PhD), Jing Li (MIT undergrad, currently Asst. Prof MIT Sloan)

Last Updated: April 21, 2021